

REVISED

SECTION 5. PRICE PROPOSAL

(Possible 40 Points; See Section 3.1)

Proposer must complete this section in its entirety, and may supplement this section with additional pages as to provide HCC with a more detailed breakdown, backup and/or options of related cost associated with the services being solicited in this solicitation. The Total Cost for the solution provided must be a turnkey cost inclusive of but not limited to travel and living expenses.

Signature is required at the end of this Section 5. Price Proposal

1. Total Cost:

Provide a Total Cost (to include all travel and living expenses) for the solution proposed. The Total Cost proposed will be a firm fixed cost for the life of the contract.

1.1. Total Proposed Cost (total contract term 5 years): \$_____

Note: RFP contract term has been published as an initial 3 years with 2 one-year options to renew.

Price points shall be calculated based on the following formula:

$$\frac{\text{Lowest Total Proposed Cost}}{\text{Proposer's Total Proposed Cost}} \times \text{Available Points (40)} = \text{Price Score}$$

2. Total Cost Breakdown:

Provide a complete and detailed breakdown of all aspects of proposed cost as noted in Section 5.1.1 above; include additional detail and supporting information as needed. HCC reserves the right to seek clarification and negotiate all proposed cost it deems in its own best interests.

2.1. Software: Please describe all related cost for software license, maintenance, and support. If the proposed solution is hosted solution, please describe the licensing method and cost for the proposed solution or subscriptions. Proposer shall also disclose any third party applications that may be required as part of the proposed solution.

Software	
Item Description	Total Contract Term
	\$
	\$
	\$
	\$
	\$
	\$

2.2. Hardware: Please describe all related cost for required hardware technology for on premise solution. If the proposed solution is hosted solution, please describe any minimally required hardware technology that may be needed for optimal performance of the proposed solution.

Hardware	
Item Description	Total Contract Term
	\$
	\$
	\$
	\$
	\$

2.3. Dedicated Staffing:

Dedicated Staffing	
Dedicated Personnel Name & Title	Hourly Rate
	\$
	\$
	\$
	\$
	\$
	\$

(Note: Proposer shall list all dedicated staff that will be assigned to and working on the HCC account, hourly rate to be inclusive of any required travel for staffing on as needed basis)

2.4. Staffing Commitment:

Staffing Commitment	
Dedicated Personnel Name & Title	HCC Committed Hours Per Month
	Hours
	Hours
	Hours
	Hours
	Hours
	Hours

(Note: Proposer shall list the total number of hours each Dedicated Personnel listed in Section 5.2.3 above shall be dedicated to the HCC account on a monthly basis)

2.5. Pricing Detail:

Pricing Detail	
Service Description	Fee
	\$
	\$
	\$
	\$

	\$
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(Note: Proposer shall list all aspects of proposed cost including but not limited to travel, marketing or any other cost not already disclosed in Section 5.2 above that make up the proposed cost.

2.6. Annual Contract Price Breakdown:

Annual Price Breakdown	
Year 1 – Total Contract Price	\$
Year 2 – Total Contract Price	\$
Year 3 – Total Contract Price	\$
Year 4 – Total Contract Price	\$
Year 5 – Total Contract Price	\$

Proposer shall provide narrative explanation that clarifies all cost noted in Section 5.2 as aligned to the Total Proposed Cost in Section 5.1.1 above.

The sum of all cost disclosed in Section 5.2.1 through 5.2.6 must be equal to the Total Proposed Cost in Section 5.1.1 above)

The information in this RFP is to be utilized solely for preparing the proposal response to this RFP and does not constitute a commitment by HCC to procure any product or service in any volume.

For this Section 5 - Price Proposal:

Name:	
Title:	
Date:	
Signature:	

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